

## **Recruitment & Business Manager (Branch Manager)**

With a reputation for excellence in Recruitment Solutions and a proven passion for Innovation and Thought Leadership, Osborne is a leading recruitment consultancy driven by a culture of High Quality, High Performance and High Commitment where Trust, Honesty, Professionalism, Accountability and Care are at the very heart of all we do.

**Salary:** Excellent remuneration package for the successful candidate in line with company structures.

Reporting directly to the CEO and working as part of a strong management and leadership team the core objectives in this key position will be:

- Manage and lead a team of recruitment team leaders and recruitment consultants, driving a strong team culture and a highly motivated environment.
- Prioritise and coordinate team workloads effectively to ensure client recruitment and business objectives are met.
- Develop sourcing strategies for your own clients and support your team's clients sourcing methods to ensure client delivery and excellent customer service.
- Drive and support overall business and growth strategy
- Take over the day to day recruitment of a hot desk and develop this business.
- Drive client delivery, excellent customer service and effective, modern sourcing strategies for your own recruitment desk and your teams.
- Live and breathe the Osborne culture.
- Deliver a 100% compliant and efficient operation

### **Candidates applying for this position must have:**

- 3 years + previous experience as a Recruitment Team Lead / Manager or Branch Manager preferably in a recruitment consultancy / agency environment with a background in both temporary and permanent recruitment solutions.
- Educated to degree or Masters level preferable although not essential as we do operate a full educational assistance programme.
- Proven ability to lead and motivate a team in a high performance, focused environment.
- Excellent communication and relationship building skills
- Business planning along with strong numeric and financial forecasting skills.
- Own car essential

**To apply please email your CV to CEO Shona McManus [shona.mcmanus@osborne.ie](mailto:shona.mcmanus@osborne.ie) or call 087 980 4007 for a confidential conversation.**